



Date : May 16, 2014
 Quote Expiration Date : July 15, 2014
 Quote Number : B300771.4

Account Name :	University of New Mexico
Address :	Scholes Hall Rm 109
City, State, Postal Code :	Albuquerque, New Mexico 87131
Country :	United States
Contact Name :	
Contact Phone/Email :	

Sales Rep Name :	Kim Cofer
Sales Rep Phone :	
Sales Rep Email :	kcofer@brocade.com
Inside Sales Rep Name :	
Inside Sales Rep Phone :	
Inside Sales Rep Email :	

QUOTE NUMBER	EXPIRATION DATE	QUOTE NAME	PAYMENT TERMS*	HARDWARE SHIPPING TERMS*	OPPORTUNITY NUMBER	OPPORTUNITY NAME
B300771.4	July 15, 2014	100 gig regional - UNM	Net 30	FOB (Origin) - UCC Term Freight-on-Board	0627127	100GB REN New Mexico

* The provisions of your master purchase agreement with Brocade will govern this order or if no such agreement is in effect, the terms and conditions located at www.Brocade.com shall apply. You may not cancel an order for software once placed and license fees are non-refundable. Brocade is not responsible for typographical errors or other mistakes. For software, Brocade will provide you the information you need to access the code. Your license and support entitlement will be effective upon issuance of a fulfillment email by Brocade. Brocade is not responsible if you do not receive the fulfillment email. If you do not receive the necessary information, please contact sales representative.

Please Make Purchase Order To:

<i><u>United States Only</u></i>	<i><u>Outside United States</u></i>
Brocade Communications Systems 130 Holger Way San Jose, CA 95134 FAX (408) 333-5600 email: sjom@brocade.com	Brocade Communications Switzerland Sàrl 29, Route de l'Aéroport Case Postale 105 CH-1215 Genève 15 Switzerland For EMEA orders - email: emeaordermgmt@brocade.com For APAC and Japan orders – email: APJOrdermgmt@brocade.com
Method of Shipment for Hardware: U.S. -- Ex Works (EXW) manufacturing site or distribution center. Non-U.S. -- Free Carrier (FCA) manufacturing site or distribution center. Software licenses and related purchases in the US will be deemed delivered in the US. For non-US orders, software and related purchases will be deemed delivered in Switzerland.	



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LINE	QTY	PART NUMBER	DESCRIPTION	MSRP EA	NET PRICE EA	DISCOUNT %	EXT DISCOUNT AMT	EXT NET PRICE
1	6	100G-CFP-10X10-2KM-OM	100GBE CFP OPTIC (LC), 10X10, FOR DISTANCES UP TO 2 KM OVER SMF with Digital Optical Monitoring	\$51,000.00	\$8,670.00	83.00%	\$253,980.00	\$52,020.00
2	6	100G-CFP-SR10	GBE CFP OPTIC (MPO 2X12), SR10, FOR DISTANCES UP TO 100 M OVER MMF	\$17,495.00	\$2,974.15	83.00%	\$87,125.10	\$17,844.90
4	4	NI-X-16-8-HSF	MLXe/MLX/XMR high speed switch fabric module for 8-slot and 16-slot chassis	\$10,695.00	\$1,711.20	84.00%	\$35,935.20	\$6,844.80
5	4	BR-MLXE-8-MR2-M-DC	Brocade MLXe-8 DC system with 1 MR2 (M) management module, 2 high speed switch fabric modules, 2 1800W DC power supplies, 2 exhaust fan assembly kits and air filter. Power cord not included	\$51,495.00	\$5,149.50	90.00%	\$185,382.00	\$20,598.00
6	4	BR-MLX-MR2-M	MLXe/MLX GEN2 MANAGEMENT (M) MODULE FOR 4-, 8- AND 16-SLOT SYSTEMS. INCLUDES 4 GB RAM, 1 INTERNAL COMPACT FLASH DRIVE (2GB), 1 EXTERNAL COMPACT FLASH SLOT WITH INCLUDED 2GB CARD, RS-232 SERIAL CONSOLE PORT AND 10/100/1000 ETHERNET PORT FOR MANAGEMENT	\$8,000.00	\$1,280.00	84.00%	\$26,880.00	\$5,120.00
7	4	BR-MLXE-DCPWR-1800	16-, 8- and 4-slot MLXe and 16- and 8-Slot XMR/MLX DC 1800W power supply	\$4,495.00	\$719.20	84.00%	\$15,103.20	\$2,876.80
8	4	NI-MLX-10GX8-M	Brocade MLX Series eight (8)-port 10-GbE (M) module with IPv4/IPv6/MPLS hardware support - requires SFPP optics. Supports 512K IPv4 routes in FIB. Requires high speed switch fabric modules	\$39,995.00	\$6,399.20	84.00%	\$134,383.20	\$25,596.80
9	8	BR-MLX-100GX2-X	MLXE 2-port 100-GbE (X) Module with IPv4/IPv6/MPLS hardware support - requires CFP optics. Supports 1M IPv4 routes in FIB in XMR mode and 512K IPv4 routes in MLX mode. Requires high speed switch fabric modules.	\$129,995.00	\$20,799.20	84.00%	\$873,566.40	\$166,393.60
11	4	MLXE8-SVL-NDP-3	ESSENTIAL NBD PARTS ONLY SUPPORT - Duration 3 Year for BR-MLXE-8-MR2-M-DC	\$19,855.00	\$14,891.00	25.00%	\$19,856.00	\$59,564.00

When ordering support for hardware products not listed on this quote, serial numbers and locations are required for order processing. For orders that include software and/or support, Brocade will require an email address and other information. Failure to provide Brocade the requested information may delay support order fulfillment and entitlement.

TOTALS :

Total MSRP :	\$1,989,070.00
Total Discount :	(\$1,632,211.10)
Total Net Price :	\$356,858.90



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Brocade Warranty Descriptions can be found at www.brocade.com

Support Levels	Telephone Support	Web-based Resources	Software Releases	Hardware Repair
4-Hour Onsite (4OS)	24x7	Unlimited	Bug Fixes & Updates	24x7, 4-hr / Parts & Labor
4-Hour Parts (4P)	24x7	Unlimited	Bug Fixes & Updates	24x7, 4-hr / Parts Only
Next Business Day Onsite (NDO)	24x7	Unlimited	Bug Fixes & Updates	9x5, Next Business Day / Parts & Labor
Next Business Day Parts (NDP)	24x7	Unlimited	Bug Fixes & Updates	9x5, Next Business Day / Parts Only
Return to Factory (RTF)	24x7	Unlimited	Bug Fixes & Updates	Repaired hardware shipped within 5 days
Remote Support (RMT)*	24x7	Unlimited	Bug Fixes & Updates	None
Software Support (SW)	24x7	Unlimited	Bug Fixes & Updates	Not Applicable
Supplemental Support (SEMAINT)	24x7	Unlimited	Bug Fixes & Updates	None

*Available for Limited Lifetime Warranty hardware products only

Detailed information as to specific Support Plans is available at <http://www.brocade.com/services-support/support-plans/index.page>. Only Software Support (SW) is available for standalone software products. Information regarding Certification and Education is available at: <http://www.brocade.com/education/index.page>.

Secure Service. This service is an add-on to an existing support contract, allowing customers to receive replacement products without requiring the return of the defective product, as long as they provide proof of destruction documentation. Hardware delivery times are in accordance with the contract Service Level Agreement.

Support Term and Renewal. The initial term applicable to each Support quotation will begin (i) in the case of newly acquired hardware Products, on the date of shipment; (ii) in the case of previously shipped hardware Products, on the effective date specified on Brocade's quotation, and such services shall continue through the term stated on the quotation, or (iii) for software, date of the fulfillment email from Brocade. Thereafter, such Support will only be renewed based on Brocade's renewal quotation to Customer and receipt of Customer's corresponding purchase order. For each renewal term, Brocade may, upon thirty (30) days prior written notice before the end of any Support term, increase the yearly fees for Support, provided that such increase will not exceed the lesser of (i) Brocade's then current commercials list price, or (ii) five percent (5%) over the prior year's Support fees. To the extent that the Support has been modified (e.g., service level, duration, product mix/qty), the renewal fees will be at Brocade's then current price list. Notwithstanding the foregoing, should Brocade announce End of Life on a Product being maintained for Customer, Brocade may, at the beginning of the next Support renewal term and each year thereafter, increase the Support fee for such Product to its then current commercial Support list price.

Time & Materials Policy. If your request for support is not covered by a support agreement, you will have the option to obtain support at Brocade's current Time and Material rates which will be quoted at time of request.



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THIS COMMUNICATION IS NOT INTENDED AS AN OFFER, ACCEPTANCE OR CONFIRMATION OF A CONTRACT. UNLESS A MASTER PURCHASE ARRANGEMENT IS IN EFFECT WITH BROCADE THAT SPECIFICALLY COVERS THE PURCHASE OR LICENSE OF BROCADE PRODUCTS, SOFTWARE, EDUCATION, CERTIFICATION, AND/OR SERVICES, A CONTRACT MAY ONLY BE FORMED WHEN BROCADE MAKES AN OFFER BY WAY OF A "SALESAGREEMENT" DRAFTED BY BROCADE, AND ANOTHER PARTY ACCEPTS BY EXECUTING THAT SALES AGREEMENT' IN THE MANNER INVITED. IN THE EVENT THAT A COURT CONSTRUES THIS COMMUNICATION AS AN OFFER, ACCEPTANCE, OR CONFIRMATION OF A CONTRACT, BROCADE'S WILLINGNESS TO ENTER IN TO ANY CONTRACT IS EXPRESSLY CONDITIONAL ON THE OTHER PARTY'S ASSENT TO THE TERMS AND CONDITIONS CONTAINED IN BROCADE'S SALES AGREEMENT, A COPY OF WHICH IS EITHER ATTACHED HERETO OR MAY BE FOUND AT <http://www.brocade.com/termsandconditions>. BROCADE EXPRESSLY OBJECTS TO ANY TERMS THAT ARE ADDITIONAL OR DIFFERENT FROM THOSE CONTAINED IN BROCADE'S SALES AGREEMENT. ANY TERMS THAT ARE ADDITIONAL OR DIFFERENT FROM THOSE CONTAINED IN BROCADE'S SALES AGREEMENT MAY ONLY BECOME PART OF A CONTRACT BY WAY OF A SEPARATE WRITING, SIGNED BY BOTH PARTIES.

Customer:
Name: (Signature)
Name: (Print)
Title:
Date: